



## **VIETNAM FAM TRIP**

### **8 days 7 nights**

**Mattias Olsson**  
**PATA Sweden Chapter**  
12 Adults  
First Class - Private tour  
Travel period:  
21 – 28 Sep 2017  
English Speaking local guides



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“Travel is the only thing you buy

.....”

## **Highlights**



- ✓ Traditional Water Puppet show
- ✓ Cruising through Halong bay
- ✓ Cu Chi Tunnels
- ✓ Nha Trang

## Outline Itinerary

Day 1	21-Sep-17	Hanoi arrival
Day 2	22-Sep-17	Hanoi – Halong (B/L/D)
Day 3	23-Sep-17	Halong – Hanoi (B)
Day 4	24-Sep-17	Hanoi – city tour – Nha Trang (B/L)
Day 5	25-Sep-17	Nha Trang – Sunset Cocktail and dinner (D)
Day 6	26-Sep-17	Nha Trang – Hochiminh & city tour (B/L)
Day 7	27-Sep-17	Hochiminh – Ben Tre – Hochiminh (B/L)
Day 8	28-Sep-17	Hochiminh departure (B)

## Details Itinerary



### Day 1      21 Sep 17      Hanoi arrival – Driver only

Upon arrival at Noi Bai International airport. You will then be escorted to your hotel in town for check in. Free at leisure. overnight in Hanoi.

### Day 2      22 Sep 17      Hanoi – Halong (B/L/D)

In the morning you will depart Hanoi at 07:30 for a three and a half hour drive through the Red River Delta to Ha Long Bay City. On the way, you will stop for refreshments, and upon arriving in Halong City, you will take a tender transfer to your junk and set sail through the bay while lunch is served. As you cruise the magical bay, you will notice thousands of sculpted limestone islands rising from the waves like dragons' teeth. Later in the afternoon, you'll visit a fishing village with the opportunity to interact with fishermen who have been living in the bay for almost three generations. Back on board, you'll enjoy cocktails or a cooking class while watching the sunset, and later you can unwind at a restaurant with a lavish dinner. To end the day, you can enjoy some evening activities such as movie night, board games, or a beauty treatment, before an overnight stay on the junk.



**Day 3      23 Sep 17      Halong – Hanoi (B)**

After rising to the sound of the ocean coming to life, you'll enjoy breakfast, take a Tai Chi class and watch the sunrise over the bay (if you choose to get up that early!) You will visit a beautiful limestone grotto, and then head back to the junk for a final glimpse of Halong Bay while cruising back to the dock. Disembarking at the Cruise Café Lounge, you'll rejoin your private car for transfer back to hotel. Overnight in Hanoi.

**Day 4      24 Sep 17      Hanoi – city tour – Nha Trang (B)**

This full day tour takes you around Hanoi's most interesting sights, including the Ho Chi Minh Complex: **Ho Chi Minh's Mausoleum** and **his Stilts House**, **the Presidential Palace** and the **One Pillar Pagoda** and, nearby, the Old Quarter also known as the 36 streets and guilds. Also on the tour, the **Lake of the Restored Sword** and **the Temple of Literature**, the serene **Tran Quoc Pagoda** and one of the city's museums, either the **History Museum** or the **Ethnology Museum**.

Then transfer to airport for flight to Nha Trang.

Upon arrival meet our driver and transfer to hotel. Overnight in Nha Trang

***Flight Hanoi – Nha Trang by Vietnam Airlines – VN1565 @ 17.40 – 19.35***

**Note: Airport transfer = Driver only**

**Day 5      25 Sep 17      Nha Trang – Sunset cocktail and dinner cruise (D)**

**15:00** Pick up from L'Alyana jetty to 3 star hotel in Nha Trang city centre. You will check in and take some rest.

**16:30 – 17:00** Pick-up from your hotel and transfer to Nha Trang Port to board the Emperor Cruises Junk.

**17:00 - 18:30** On arrival at the port you are greeted by the Experiences Manager with a welcome drink. Introduction to Nha Trang Bay, the locals, the food, the culture, the emperor, safety precautions, and the Emperor Cruises Junk. Start cruising through the spectacular landscape of Nha Trang Bay as the sun sets.

**17:00 - 20:00** Cruise through Nha Trang Bay at night while sipping cocktails and wines on the sundeck as you are entertained by musicians playing against the stunning backdrop of stars, the moon, and the city lights.

Experience the gastronomical pleasure of a 5-course seafood dinner on board while being serenaded and served by the Emperor Cruises team.

**20:00 - 20:30** End your romantic dinner by having drinks or cocktails at the lounge or on the sundeck before heading back to Nha Trang Port and returning to the mainland where your transfers will be waiting to drive you back to your hotel.

Overnight in Nha Trang

**Day 6      26 Sep 17      Nha Trang – Hochiminh & city tour (B)**

Transfer and flight to Hochiminh.

Afternoon, you will have a private tour of Ho Chi Minh City, the country's commercial center and home to a growing number of upscale restaurants and shops. You'll visit the **Reunification Palace**, **Notre Dame Cathedral** the **Opera House** and the **Hotel de Ville**. If you desire, you can visit the powerful **War Remnants Museum**. Later, explore **colorful outdoor Markets** and **Dong Khoi Street**, the city's main shopping boulevard, with fashionable boutiques and accessories designed by up-and-coming Vietnamese designers.



Overnight stay in HCMC.

**Flight Nha Trang – Hochiminh by Vietnam Airlines – VN1347 @ 09:10 10:10**

**Note: Airport transfer = Driver only**

**Day 7 27 Sep 17 Hochiminh – Ben Tre – Hochiminh (B)**

*Ben Tre is the best option for a day trip to the Mekong Delta from Saigon, since it is only around 2 hours away, and 15 minutes from My Tho. However, this wonderful destination retains an authenticity which has been somewhat lessened in nearby My Tho.*

*This picturesque and friendly Mekong Delta town has historically seen very few travelers, but the recent opening of a bridge connecting Ben Tre and My Tho has made it far easier for day trippers to visit from Saigon.*

Our one day cruise excursion starts at 8:00 am from the lobby of your hotel in Saigon with a drive to **Ben Tre**. While there, you can take a walk along the waterfront, lined with French era shops and houses, and you'll see plenty of coconuts being unloaded from boats for dispatch around the country. Then, jump on a boat for a couple of hours of cruising on the Mekong River. The excursion will end at around 4:00pm where the vehicle will await you for your transfer back to Saigon

**Day 8 28 Sep 17 Hochiminh departure (B) Driver only**

Free until transfer to airport for your departure flight – the end of service

**Packaged Price Includes:**

- + Private door-to-door pick-up & drop-off services
- + All private transfer and transportation, except Hanoi – Halong – Hanoi by shuttle bus
- + Accommodation shared in Double room with daily breakfast
- + Experienced English speaking guide
- + 2 days 1 night on Halong sharing cruise with private cabin
- + Private Boat trip as per tour in Mekong
- + Join cruise in Nha Trang
- + Meals as stated in the itinerary (B: Breakfast ; L: Lunch ; D: Dinner)
- + All sightseeing tickets
- + Tissues and water on coach
- + Services charges and government tax
- + Exclusive and personalized single agent/single customer service
- + No extra charge after confirmation
- + 24/7 hotline support guaranteed

**Services Excludes:**

- + International flights & departures taxes
- + Beverage
- + Travel insurance
- + All intour flight ticket Hanoi – Nha Trang – Hochiminh, economy class



- + Personal expenses, tips and gratuities
- + Vietnam approved letter
- + Vietnam visa stamp fee: \$25 per person
- + Others not mentioned above

Recommended hotels or the similar with the same category		
City	Hotel Name	Room type
<b>Option 1</b>		
Hanoi	<b>Hanoi Boutique hotel</b>	ROH room
Halong	<b>Emperor cruise</b>	Suite cabins
Nha Trang	<b>Starlet hotel (For 25 Sep)</b>	Superior
Hochiminh	<b>Signature hotel</b>	Deluxe room
<b>Option 2</b>		
Hanoi	<b>Hanoi Boutique hotel</b>	ROH room
Halong	<b>V'Spirit cruise</b>	Deluxe
Nha Trang	<b>Starlet hotel (For 25 Sep)</b>	Superior
Hochiminh	<b>Signature hotel</b>	Deluxe room

Tour Category	Valid for departure date from 21 - 28 Sep 2017 Price in US dollar per person for the private party of 12 Adults <i>Net rate &amp; Non commission</i>	
	Adult with DBL/TWN shared	Single Sup
Option 1	<b>US\$ 348 /pax</b>	<b>US\$ 226</b>
Option 2	<b>US\$ 306 /pax</b>	<b>US\$ 132</b>
1 night at L'Alyana resort - Nha Trang	<b>US\$ 95 /pax</b>	

**Note for price of L'Alyana resort**

1. Shared villas for 12 pax: 2bedroom beach villa x 4 villas
2. One Set lunch for 12 pax, including one beer/soft drink
3. Day activities: Jungle Rock Trails for the group + Yoga. Then give them some time to enjoy the resort by themself

**Airfare ticket - Vietnam Airlines, Economy class  
(Subject to change without prior notice)**



ROUTE	Cheapest airfare (date check 30 June 2017)	
Hanoi – Nha Trang	US\$ \$45 /pax Nonrefundable	US\$ \$82 /pax Refundable
Nha Trang - Hochiminh	US\$ 35 /pax Nonrefundable	US\$ \$55 /pax Refundable

### Enjoy your fantastic trip to Indochina!

You have 100 reasons to travel to Southeast Asia and at least 10 reasons why you should always use a professional travel expert like myself, with our award-winning luxury travel company.

**1. Buying travel experience is a unique purchase**, because you are buying both a product and a service. A travel expert know how to sell both parts—the airline and resort and cruise line that best match your needs, and the service that will guarantee your vacation is seamless and stress-free and you bring back home your sweet memories. Travel is the only thing you buy that makes you richer.

**2. Travel experts are trained to take a critical look at each piece in your trip puzzle.** They make sure each piece meets your specific needs, so you're happy with every penny you spent.

**3. They can make sense of the multitude of offers from cruise lines and airlines and hotels.** This year travel companies are offering more brands than ever before in history—on land, in the air and on the seas. Is Emperor Cruises the right cruise for you? Is Vietnam Airlines connections with domestic or regional good enough? A travel professional can decipher the subtle differences and choose the one that fits your requirements for this unique trip.

**4. Travel professionals save you time and money.** Whether they charge a fee, as many do, or base their businesses on commissions, the time and money you spend with them will be returned to you many times over in the form of perks, upgrades, convenience and great service.

**5. They are your advocate.** Whether you need an upgrade to an ocean view or a ticket out of harm's way after an earthquake, your travel expert will be there for you, intervening with suppliers on your behalf.

**6. They are the experts.** Like a doctor or an accountant, a travel expert will call you, ask the right questions, listen to your answers, understand your pain, and offer expert advice to guide you in making one of your most important decisions—how to spend your invaluable time off. Because there are no do-overs for a vacation gone wrong, they are there 24/07 to assist you.

**7. Knowledge is power.** Travel experts like us who have attitude, knowledge and skills. From the visa and passport requirements to the name of the maître d'at the best restaurant in town, best suites in the best hotels, a good travel expert has the inside information that makes your travel experience perfect.

**8. They have your back.** When things go wrong, a travel professional knows whom to call to get it fixed on the spot. If your flight is canceled, just have a seat and pick up the phone while you the rest of the passengers are lined up trying to rebook. Didn't get the room category you booked? No need to argue with the front desk. One call will get it corrected.



### 9. They are your personal shopper.

Over time your travel professional gets to know you and your family, your likes and dislikes. You are so much more than a sale to them—and they provide the human connection that makes every transaction more pleasant and meaningful. Plus by supporting local businesses, you support your community.

### 10. They can offer customized experiences that no one else can.

Luxury Travel Ltd. is an award-winning Asian specialist in the art of travel over the years. After my 10 years in the business, a travel professional has the connections to arrange for the side trips, the special passes, the upgrades and little touches that are not available to the general public. Because in this wide and amazing and wonderful world, you just don't know what you don't know. So ask someone who does—ask your local travel expert at around the clock at 84.912303096! My personal mission is to deliver happiness.

### **TERM & CONDITIONS:**

1) **Quotations:** When required **Luxury Travel** will quote for specific requests from the agent. The quoted prices are the **Net prices** and **Non-commissionable**. The Agent will have to add their mark up to passengers. Quotations are subject to change according to the local economic situation at the time of services confirmed and without prior notice.

2) **Confirmations:** Bookings are made to our email: [sales@luxurytravelvietnam.com](mailto:sales@luxurytravelvietnam.com), facsimile: +84.4.39274118 or voice phone: +84.4.39274120 and shall be confirmed within 24 hours. Until full payment has been received, **Luxury Travel** reserves the right to alter the price for its confirmed service.

### 3) **Payment terms:**

**All services are pre-payment basis and by bank transfer.** The agent is requested to deposit 20% of total amount or US\$100 per client (nonrefundable) upon the Confirmation Services. 30 days prior to the tour arrival date, the Agent guarantees to clear the outstanding payments (excluded local bank fee) **to Luxury Travel Bank account:**

The bank account name: **LUXURY TRAVEL CO., LTD**

The bank name : ANZ Bank, Hanoi Branch

**Banking Account Number: 6276881**

Bank Swift Code : ANZ BVNVX

The bank address : 14 Le Thai To Street, Hanoi , Vietnam |

Website: [www.anz.com/Vietnam](http://www.anz.com/Vietnam)

**Luxury Travel Co., Ltd** should be informed by either fax or e-mail as soon as the remittance has been made. If deadlines are not met a late payment fee 5% per invoice may be applied.

4) **Cancellations and Refunds:** All cancellations must be informed in writing either by fax or e-mail. Cancellations will be charged as follows:

- NON REFUNDABLE deposit of USD\$100 for hotels and air ticket booking upon services confirmation
- **60 days before arrival:** No cancellation charge. We Guarantee 100% Money Back.
- **30-59 days before arrival:** 5% cancellation charge.
- **15-29 days before arrival:** 10% cancellation charge.
- **8-14 days before arrival:** 40% cancellation charge.
- **7 days or less cancellation notice:** No refunds
- **Unused Services:** No refund will be given for any unused service after the trip has commenced

\*\*\* Non-refundable deposit and banking service fee will be forfeited in all cancellation cases.



- 5) **Liability & Insurance:** During guests travelling in Vietnam, no refunds or exchanges can be made in respect of accommodation, meals, sightseeing tours, transport or any other services which are included in the tour prices but not utilized by the tour member.

**Luxury Travel** is not responsible for any loss, injury or damage sustained by passengers. Additional expenses incurred due to delays, accidents, natural disaster, political actions and unrest must be covered by the passengers. Passengers are required to have full travel insurance.

Airline schedules and local conditions may affect accommodation and itineraries. Should this occur, **Luxury Travel** will endeavor to substitute a suitable arrangement of similar value. Participation on any tours implies full agreement to the above conditions by all parties involved.

- 6) **Complaints/Refunds procedure:** **Luxury Travel** will act as an intermediary between the clients and other service suppliers such as hotels, boat, air and train companies in the event of any complaint. Complaint must be in writing and within 28 days of return to clients' original destination.
- 7) **Validity:** The terms and conditions of this contract come into force upon the day that both the Agent and **Luxury Travel** have signed a copy and **Luxury Travel** receive a signed copy from the Agent. This contract shall be formed on a rolling basis from year to year, without the need for renewal. Only a more recent contract will override the above terms and conditions.
- 8) **Jurisdiction:** Violations to any of the Articles in this Agreement shall be discussed informally by the two parties with the aim to resolve the disagreement. The Law governing the Agreement is one or arbitrators in accordance with the Rule of Conciliation and Arbitration of the Vietnam International Arbitration of the Chamber of Commerce shall resolve the law of Vietnam, Any dispute, controversy or claim relating to the Agreement. The Arbitration shall take place in Vietnam.







**Luxury Travel is an award - winning specialist in Vietnam and Asia**

**About Luxury Travel**

Founded in 2004, Luxury Travel is an award-winning DMC which fills a niche in the luxury market. Luxury Travel Vietnam Ltd specializes in high quality travel services with an emphasis on the ultra-luxurious in Cambodia, Laos, Myanmar, Thailand and Vietnam.

**In association with**



**Awards:**



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